



Houston Business Journal's
"40 under 40" Future Leaders

Jeffrey D. Powell

Investment Banker

Jeffrey D. Powell is an executive-level investment bank professional with strong analytical and capital markets proven expertise in investment banking, financial due diligence, sustainable investing, financial modeling, mergers & acquisitions, and capital analysis.

Jeff is an active board member and community humanitarian in New York and Texas. Former and present board positions include the Houston Habitat for Humanity, Houston Homeless SEARCH, Buffalo Soldiers National Museum Fund Raising Co-Chair, Texas Southern University School of Business Fellowship Board Member, and Wheeler Avenue Baptist Church Finance Committee Co-Chair. He is also an active member and alumni of the United Way of Greater Houston Project Blueprint Class XXIV, Leadership Houston Class XXXII, and American Leadership Forum Class XLII. In 2021, Jeff was one of 15 selected by McKinsey & Company to participate in their two-year executive leadership program, Advancing Black Executives Houston Cohorts.

Jeff completed Harvard Kennedy School Public Leadership Credential in 2022 and plans to transition into HKS Masters in Public Policy. Jeff earned his BS from the State University of New York Brockport. In addition, he holds multiple NASD Securities Licenses and his Corporate Financial Planning and Analysis Certification from the College for Financial Planning.

Jeff is an author and is regarded as a thought leader on the topic of bridging capital with double bottom line ROIs – Return on Impact & Return on Investment. As a result, the President of Jesse H. Jones School of Business at Texas Southern University selected Jeff as the Adjunct Professor of Finance, where he taught the subject of impact investing to business school students.

Expertise

- Capital Markets
- Credit Underwriting
- Investment Banking
- Sustainable Financing (ESG)

Advise

- Municipalities
- Universities & Foundations
- Commercial Middle Market & Corporate

Organizations

- Leadership Houston
- American Leadership Forum
- United Way Project Blueprint
- Greater Houston Partnership

Education

- State University of New York Brockport
BS, Communication & Finance
- Harvard Kennedy School of Business
PLC, Public Leadership Credential

Licenses & Certifications

- FINRA Series 7, 6, 65, 66
- JPMC Credit Underwriting
- Certified Financial Analysis
- Cornell University HRE Asset Management



1998 - 2005



2005 - 2010



2011 - 2014



2014 -

Family Legacy: Husband and father of three, Jeff and his wife Nicole, started The Butterfly Clothing Project Inc. in 2015. The non-profit aims to create a sense of inclusivity and optimism by providing clean, suitable clothing for ages K-12, believing every child deserves dignity and the confidence to succeed.

In addition, we strive to build self-confidence and self-esteem within children by preventing bullying at its most basic level, allowing them to become their best selves now and in the future.

